***Urban Ventures Coffee and MinneSalsa***  
Athletes:  Note that you have three forms to download and print: an [Urban Ventures Coffee Products Flyer](http://weebly-file/2/8/4/2/2842007/uv.mast_fundraiser_offerings_2023.pdf), an [Urban Ventures Order Form](http://weebly-file/2/8/4/2/2842007/uv.mast.order_form_2023.xls), and a [MinneSalsa Product Flyer and Order Form](http://weebly-file/2/8/4/2/2842007/minnesalsa_order_form_mast2023.pdf).    
NOTE:  you must collect payment at time of sale.  New this year: have the customer pay you, or a parent, for the order he or she is placing.  If you have a Venmo account set up, the customer can pay by Venmo.  Otherwise, you can accept a check or cash.     
***Steps To Participate***  
1.   **Print** Three Forms You Will Need To Make Your Sales: [***Urban Ventures Products Flyer***](http://weebly-file/2/8/4/2/2842007/uv.mast_fundraiser_offerings_2023.pdf)**...** [***Urban Ventures Order Form....***](http://weebly-file/2/8/4/2/2842007/uv.mast.order_form_2023.xls)[***MinneSalsa Product and Order Form.***](http://weebly-file/2/8/4/2/2842007/minnesalsa_order_form_mast2023.pdf)  
2.   **Review the** 2023 Urban Venture and MinneSalsa product offerings.  
3.   **Reach** out to people you know who might just be willing to support you in your pursuit of ski racing excellence.  
4.  **Collect** orders and payment from now until **Monday, November 13th.    Remember: have the customer pay you personally for the order he or she places.     
5.  Record the order and payment information on the order forms. WRITE NEATLY, LEGIBLY, CLEARLY, UNDERSTANDABLY,** so that no one reading your form has to guess at the letter or number.Anyone failing to write neatly will be pulled from practice and forced to attend Coach Mark’s remedial class on penmanship.   
**6.  When you are finished making your sales and all money is collected, add up the TOTAL amount of money you collected for Salsa Sales and write a check made payable to Mpls Alpine for the FULL amount of money collected for Salsa.  Then, add up the TOTAL amount of money you collected for selling Urban Ventures Products and write a check made payable to Mpls Alpine for the FULL amount of money collected for Urban Ventures Products.**  
5.  **Make a copy** of your completed order form for your records.  
**6.  Submit**all orders (Both Order Forms and Two Checks) **on Monday, November 13th at the Season Pass Pick Up Night at Hyland.   If you are unable to attend our season pass pick up night, then you will need to drop off your order with**Hope White at 4950 Clinton Ave South, Mpls 55419,**on or before November 13th.**Orders will NOT be processed if not accompanied with payment in full.  
7. We are hoping to have all orders ready for you to deliver to your customers the week of December 4th. Our goal is to combine the Salsa/Coffee order pick-up date with the pick-up for MAST apparel orders. We will certainly communicate this date once we have it nailed down.

**Don't forget:**

* Collect payment in full when the order is placed and make checks payable to you when you make the sale. Write legibly so that other people can easily decipher your order.
* ​Make a copy of your Urban Ventures Order Form.
* Submit the original order form and keep the copy of the order form so you can use it to make deliveries.
* Submit payment using two checks, one for salsa sales and one for all urban ventures products.   
    
  Email or Call Hope White with questions.  
  **917-613-7488**  [**hopewz11@gmail.com**](mailto:hopewz11@gmail.com)